

# Econ 204B: Section 8

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## Worker Turnover

Last time we assumed that the employment state was absorbing. Now, let's generalize the model slightly to allow employed workers to be exogenously separated from their job at a rate  $s$ . The expression for the flow value of unemployment remains unchanged:

$$rU = b + \alpha \int_{\underline{w}}^{\bar{w}} \max\{V(w) - U, 0\} dF(w).$$

Let's derive the flow value of employment (at a wage  $w$ ). A good habit to have is to start with discrete time and take a limit as  $dt \rightarrow 0$ .

$$V(w) = wdt + \frac{1}{1 + rdt} \left[ (1 - sdt)V(w) + sdtU \right]$$

$$(1 + rdt)V(w) = (1 + rdt)w + (1 - sdt)V(w) + sdtU$$

$$rdtV(w) = (1 + rdt)w + sdt[U - V(w)]$$

$$V(w) = \frac{(1 + rdt)w}{r} + \frac{s}{r}[U - V(w)]$$

Take the limit as  $dt \rightarrow 0$ .

$$V(w) = \frac{w}{r} + \frac{s}{r}[U - V(w)]$$

$$rV(w) = w + s[U - V(w)] \quad \implies \quad V(w) = \frac{w + sU}{r + s}$$

First let's look at, and rewrite,  $rU$ .

$$\begin{aligned} rU &= b + \alpha \int_{\underline{w}}^{\bar{w}} \max \{V(w) - U, 0\} dF(w) \\ &= b + \alpha \int_{\underline{w}}^{\bar{w}} \max \left\{ \underbrace{\frac{w + sU}{r + s}}_{V(w)} - \underbrace{\frac{w_R + sU}{r + s}}_U, 0 \right\} dF(w) \\ &= b + \frac{\alpha}{r + s} \int_{w_R}^{\bar{w}} (w - w_R) dF(w) \\ &= b + \frac{\alpha}{r + s} \int_{w_R}^{\bar{w}} [1 - F(w)] dw \end{aligned} \quad (\text{int. by parts})$$

Now we have all we need to determine the reservation wage. Recall this is defined by the wage that solves  $rV(w_R) = rU$ .

$$r \frac{w_R + sU}{r + s} = rU \implies w_R + sU = rU + sU \implies w_R = rU$$

Thus

$$w_R = b + \frac{\alpha}{r + s} \int_{w_R}^{\bar{w}} [1 - F(w)] dw.$$

From here we can do the same comparative static exercises I showed you last time.

# Equilibrium Unemployment

- ▶ If employment is absorbing, all agents will eventually become employed
  - ▶ no real notion of an equilibrium unemployment / employment rate
- ▶ Now that we have added features allowing workers to re-enter unemployment, we can begin discussing equilibrium unemployment
- ▶ Here, let's think about equating the flows of workers into and out of unemployment
- ▶ Remembering that we typically normalize the mass of agents to be equal to 1, we have

$$\underbrace{\alpha[1 - F(w_R)]u}_{\text{mass leaving UE}} = \underbrace{s(1 - u)}_{\text{mass entering UE}} \implies u = \frac{s}{\alpha[1 - F(w_R)] + s}$$

## On-the-Job Search

- ▶ Something that is in the data, that so far we cannot account for, are job-to-job transitions
- ▶ Many individuals will change jobs without ever entering into unemployment
- ▶ Here, we will allow *already employed* workers to continue searching for jobs
- ▶ Suppose that unemployed workers receive job offers at a rate  $\alpha_0$ , while employed workers receive job offers at a rate  $\alpha_1$
- ▶ Maintain all previous assumptions / features

As before, the flow value of unemployment will look similar.

$$rU = b + \alpha_0 \int_{w_R}^{\bar{w}} [V(w) - U] dF(w)$$

Now for the flow value of employment.

$$\begin{aligned} V(w) = wdt + \frac{1}{1 + rdt} & \left[ \alpha_1 dt (1 - sdt) \int_{\underline{w}}^{\bar{w}} \max \{ V(\tilde{w}), V(w) \} dF(\tilde{w}) \right. \\ & + (1 - \alpha_1 dt)(1 - sdt) V(w) \\ & + \alpha_1 sdt^2 \int_{\underline{w}}^{\bar{w}} \max \{ V(\tilde{w}), U \} dF(\tilde{w}) \\ & \left. + (1 - \alpha_1 dt) sdt U \right] \end{aligned}$$



Now let's simplify. Pay careful attention to combining like-terms and cancellations.

$$\begin{aligned}
 (1 + rdt)V(w) &= (1 + rdt)wdt + (\alpha_1 dt - \alpha_1 sdt^2) \int_{\underline{w}}^{\bar{w}} \max\{V(\tilde{w}), V(w)\} dF(\tilde{w}) \\
 &\quad + (1 - sdt - \alpha_1 dt + \alpha_1 sdt^2)V(w) \\
 &\quad + \alpha_1 sdt^2 \int_{\underline{w}}^{\bar{w}} \max\{V(\tilde{w}), U\} dF(\tilde{w}) \\
 &\quad + (sdt - \alpha_1 sdt^2)U
 \end{aligned}$$

$$\begin{aligned}
 rdtV(w) &= (1 + rdt)wdt + (\alpha_1 dt - \alpha_1 sdt^2) \int_{\underline{w}}^{\bar{w}} \max \{V(\tilde{w}) - V(w), 0\} dF(\tilde{w}) \\
 &\quad + sdt [U - V(w)] \\
 &\quad + \alpha_1 sdt^2 \int_{\underline{w}}^{\bar{w}} \max \{V(\tilde{w}) - U, 0\} dF(\tilde{w})
 \end{aligned}$$

Now divide both sides by  $rdt$ .

$$\begin{aligned}
 V(w) &= \frac{(1 + rdt)w}{r} + \left( \frac{\alpha_1 - \alpha_1 sdt}{r} \right) \int_{\underline{w}}^{\bar{w}} \max \{V(\tilde{w}) - V(w), 0\} dF(\tilde{w}) \\
 &\quad + \frac{s}{r} [U - V(w)] \\
 &\quad + \frac{\alpha_1 sdt}{r} \int_{\underline{w}}^{\bar{w}} \max \{V(\tilde{w}) - U, 0\} dF(\tilde{w})
 \end{aligned}$$

Take the limit as  $dt \rightarrow 0$ .

$$rV(w) = w + \alpha_1 \int_{\underline{w}}^{\bar{w}} \max \{V(\tilde{w}) - V(w), 0\} dF(\tilde{w}) + s[U - V(w)]$$

- ▶ That is, the flow value of employment is given by the instantaneous payoff  $w$  plus the expected increase in payoff of a higher wage opportunity plus the expected decrease in payoff associated with losing one's job
- ▶ Now, what about the reservation wage?
  - ▶ for already employed workers, they will accept a job if  $\tilde{w} > w$  (so the "reservation wage" for an employed worker is her current wage)
  - ▶ for unemployed workers, we want to look for the  $w_R$  such that  $rV(w_R) = rU$

# Reservation Wage

Here, unlike with the very basic model, the reservation wage derivation is *slightly* more involved. I recommend following these steps.

- ① find  $rV(w_R)$
- ② construct  $rV(w_R) = rU$  and then solve for  $w_R$
- ③ determine  $V'(w)$  and then plug in

1. find  $rV(w_R)$

$$\begin{aligned} rV(w_R) &= w_R + \alpha_1 \int_{\underline{w}}^{\bar{w}} \max\{V(\tilde{w}) - V(w_R), 0\} dF(\tilde{w}) + s \underbrace{[U - V(w_R)]}_{=0} \\ &= w_R + \alpha_1 \int_{w_R}^{\bar{w}} [V(\tilde{w}) - V(w_R)] dF(\tilde{w}) \end{aligned}$$

Now, we can apply integration by parts (similar to how we've done it before), as follows.

$$\int_{w_R}^{\bar{w}} [V(\tilde{w}) - V(w_R)] dF(\tilde{w}) \quad \Longrightarrow \quad \begin{array}{ll} u = V(\tilde{w}) - V(w_R) & v = F(\tilde{w}) \\ du = V'(\tilde{w}) d\tilde{w} & dv = dF(\tilde{w}) \end{array}$$

$$\begin{aligned}
\int_{w_R}^{\bar{w}} [V(\tilde{w}) - V(w_R)] dF(\tilde{w}) &= [V(\tilde{w}) - V(w_R)] F(\tilde{w}) \Big|_{w_R}^{\bar{w}} - \int_{w_R}^{\bar{w}} V'(\tilde{w}) F(\tilde{w}) d\tilde{w} \\
&= V(\bar{w}) - V(w_R) - \int_{w_R}^{\bar{w}} V'(\tilde{w}) F(\tilde{w}) d\tilde{w} \\
&= \int_{w_R}^{\bar{w}} V'(\tilde{w}) d\tilde{w} - \int_{w_R}^{\bar{w}} V'(\tilde{w}) F(\tilde{w}) d\tilde{w} \\
&= \int_{w_R}^{\bar{w}} V'(\tilde{w}) [1 - F(\tilde{w})] d\tilde{w}
\end{aligned}$$

We can plug this into the expression for  $rV(w_R)$  that we had before. . .

$$rV(w_R) = w_R + \alpha_1 \int_{w_R}^{\bar{w}} V'(\tilde{w})[1 - F(\tilde{w})]d\tilde{w}$$

2. construct  $rV(w_R) = rU$  and then solve for  $w_R$

Before beginning, notice that we can transform the integral in the expression for  $rU$  just like we did above noting that  $U = V(w_R)$ .

$$\begin{aligned}w_R + \alpha_1 \int_{w_R}^{\bar{w}} V'(\tilde{w})[1 - F(\tilde{w})]d\tilde{w} &= b + \alpha_0 \int_{w_R}^{\bar{w}} [V(\tilde{w}) - U]dF(\tilde{w}) \\ &= b + \alpha_0 \int_{w_R}^{\bar{w}} V'(\tilde{w})[1 - F(\tilde{w})]d\tilde{w}\end{aligned}$$

$$w_R = b + (\alpha_0 - \alpha_1) \int_{w_R}^{\bar{w}} V'(\tilde{w})[1 - F(\tilde{w})]d\tilde{w}$$



3. determine  $V'(w)$  and then plug in

Recall: 
$$rV(w) = w + \alpha_1 \int_w^{\bar{w}} [V(\tilde{w}) - V(w)] dF(\tilde{w}) + s[U - V(w)]$$

Define: 
$$\varphi(w) \equiv \int_w^{\bar{w}} [V(\tilde{w}) - V(w)] dF(\tilde{w}) \quad (\text{the surplus function})$$

$$rV'(w) = 1 + \alpha_1 \varphi'(w) - sV'(w)$$

Now let's work on the surplus function...

$$\begin{aligned}\varphi(w) &= \int_w^{\bar{w}} [V(\tilde{w}) - V(w)] dF(\tilde{w}) \\ &= \int_w^{\bar{w}} V'(\tilde{w}) [1 - F(\tilde{w})] d\tilde{w} \quad (\text{int. by parts})\end{aligned}$$

$$\varphi'(w) = -V'(w)[1 - F(w)]$$

Plugging this result into the prior expression, we can determine that

$$rV'(w) = 1 - \alpha_1 V'(w)[1 - F(w)] - sV'(w)$$

$$V'(w) = \frac{1}{r + s + \alpha_1 [1 - F(w)]}$$

Plug this in and we've found the reservation wage.

$$w_R = b + (\alpha_0 - \alpha_1) \int_{w_R}^{\bar{w}} \frac{[1 - F(w)]}{r + s + \alpha_1[1 - F(w)]} dw$$

As we did with the first model today, we can very easily determine the equilibrium unemployment rate.

$$\underbrace{\alpha_0[1 - F(w_R)]u}_{\text{mass leaving UE}} = \underbrace{s(1 - u)}_{\text{mass entering UE}} \implies u = \frac{s}{\alpha_0[1 - F(w_R)] + s}$$